

Casewise Corporate Modeler 2009.1

Casewise Corporate Modeler 2009.1		
1. Cost of the tool	Licences	<u>Option 1</u> 5 licences £4,751 (incl. 4 standard and 1 enterprise license and 1 SQL server license) <u>Option2</u> 10 licences £8,032 (9 standard and 1 enterprise license and 1 SQL server license)
	In price included	- full maintenance - support - upgraded version - migration of existing models
	Future costs	17.5% of the license price per year for maintenance, support and new versions
2. Training	Duration	2 days foundation training + further specific to the customers' requirements workshops and consultancies
	Cost	<u>Public Training Courses</u> - £500 per delegate for 1-day courses - £950 per delegate for 2-day courses. <u>Customer Specific On-site Training Courses</u> - £4,000 per course for up to 8 delegates. <u>Customer Specific On-Site Workshops and Consultancy</u> - £1,200 per day.
3. Data migration	Option	Yes
	Cost	Included in the price
4. Web hosting	Option	Yes
	Cost	£1,500 - £2,000 per calendar month
5. Process Library function		Yes
6. Integration with other tools and systems		Visio BM Rational XDE BM Rational Rose BM Rational Requisite Pro
7. CRM integration and costs		<u>Option 1</u> Corporate Modeler can generate BPEL (Business Process Execution Language). This is a standard XML language for communication between systems. CRM system has to be able to read it. No extra costs. <u>Option 2</u> Also possible via Corporate Synergy BPM application which provides a full workflow/process execution capability to integrate Corporate Modeller with CRM and other business applications/systems. It is very costly and thus not recommended.

8. Extra functionality important to the CEC needs	Provides an easy overview over the levels of the processes.
9. Technical requirements for client server	SQL
10. Requirements for usage of the tool	Requires dedicated resource to get the best out of the tool.
11. Maturity of the tool	Exists since 1990s CEC uses it since 2001
11. Other companies using a particular tool	<u>Examples include:</u> BT; RBS; Fujitsu; ManPower; Accenture; APS; AVCORP; Cable & Wireless; Flemish Government; UK Passport Service; Cap Gemini; Deloitte

1.1.1 Protos

Protos by Pallas Athena		
1. Cost of the tool	Licences	- £3,200 per license - Licenses are given to active users in batches of 5-10-15-20.
	In price included	Support
	Future costs	20% of the price of all licenses per year for support and maintenance
2. Training	Duration	- 2 days Foundation Course + 1 day for going into more detail
	Cost	- In house training (in CEC) – 2 days - £2,750 per person - In house training (in CEC) – 1 day - £1,000 per person
3. Data migration	Option	No
	Cost	Depends on time and effort
4. Web hosting	Option	No. Instead they install an extra server in Councils.
	Cost	n/a
5. Process Library function		Yes
6. Integration with other tools and systems		Visio and others
7. CRM integration and costs		Possible via XML file. Waiting for prices.
8. Extra functionality important to the CEC needs		n/a
9. Technical requirements for client server		SQL
10. Requirements for usage of the tool		Requires dedicated resource to get the best out of the tool.
11. Maturity of the tool		10 years
11. Other companies using a particular tool		- 50-60 LA in UK - Many thousands users in 25 countries

1.1.2 Singularity

Singularity by Singularity		
1. Cost of the tool	Licences	- £ 15,000 for 15 users - 20% more for annual support, maintenance and upgrade
	In price included	Server installation
	Future costs	20% of the price for annual support, maintenance and upgrade
2. Training	Duration	- 4 days public training - 1-2 days offer onsite
	Cost	- 4 days public training - £700 per person per day - 1-2 days offer onsite – for up to 5 people - £700 per person per day
3. Data migration	Option	No
	Cost	Depends on time and effort.
4. Web hosting	Option	Not at the moment but later in the year they will start offering this option.
	Cost	There are no prices at the moment available.
5. Process Library function		Yes
6. Integration with other tools and systems		Visio and others
7. CRM integration and costs		Integration with Laggan, Northgate and CRM from Microsoft. These CRM systems provide the connection to the modelling tool. If other CRM is used that doesn't provide a connection to the modelling tool then Singularity will provide it. The cost will depend on the technical composition of the CRM system.
8. Extra functionality important to the CEC needs		- Matches with Laggan - future CRM for the Council
9. Technical requirements for client server		SQL Express – free downloadable from the internet
10. Requirements for usage of the tool		Requires dedicated resource to get the best out of the tool.
11. Maturity of the tool		Since 2000
11. Other companies using a particular tool		Invesco, Britannic Investments and ABNAMro Asset Management (those are customers but not sure of what products)